

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 8-K**

**Current Report**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report: November 7, 2017

**Two Harbors Investment Corp.**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction  
of incorporation)

**001-34506**  
(Commission  
File Number)

**27-0312904**  
(I.R.S. Employer  
Identification No.)

**590 Madison Avenue, 36th Floor**  
**New York, NY 10022**  
(Address of principal executive offices)  
(Zip Code)

Registrant's telephone number, including area code: **(612) 629-2500**

**Not Applicable**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02 Results of Operations and Financial Condition.**

On November 7, 2017, Two Harbors Investment Corp. (the "Company") issued a press release announcing its financial results for the fiscal quarter ended September 30, 2017. A copy of the press release and the 2017 Third Quarter Earnings Call Presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in this Current Report, including Exhibits 99.1 and 99.2 attached hereto, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933 or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 2.02 is incorporated by reference).

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**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

<b>Exhibit No.</b>	<b>Description</b>
99.1	<a href="#"><u>Press Release of Two Harbors Investment Corp., dated November 7, 2017.</u></a>
99.2	<a href="#"><u>2017 Third Quarter Earnings Call Presentation.</u></a>

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TWO HARBORS INVESTMENT CORP.

By: /s/ REBECCA B. SANDBERG  
Rebecca B. Sandberg  
General Counsel and Secretary

Date: November 7, 2017

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**Exhibit Index**

<b>Exhibit No.</b>	<b>Description</b>	<b>Filing Method</b>
99.1	<a href="#"><u>Press Release of Two Harbors Investment Corp., dated November 7, 2017.</u></a>	Electronically
99.2	<a href="#"><u>2017 Third Quarter Earnings Call Presentation.</u></a>	Electronically

## Two Harbors Investment Corp. Reports Third Quarter 2017 Financial Results

*Generated Quarterly Return on Book Value of 4.6%<sup>(1)</sup>*

*Delivered 2017 Total Stockholder Return of 25%<sup>(2)</sup>*

**NEW YORK, November 7, 2017** - [Two Harbors Investment Corp.](#) (NYSE: TWO), a leading hybrid mortgage real estate investment trust (REIT) that invests in residential mortgage-backed securities (RMBS), mortgage servicing rights (MSR) and other financial assets, today announced its financial results for the quarter ended September 30, 2017.

On November 1, 2017, the company completed its previously announced one-for-two reverse stock split of its outstanding shares of common stock. In accordance with generally accepted accounting principles, all common share and per common share amounts presented herein have been adjusted on a retroactive basis to reflect the reverse stock split.

### *Summary*

- Reported book value of \$20.12 per common share, representing a 4.6%<sup>(1)</sup> total quarterly return on book value after accounting for a dividend of \$0.52 per common share.
- Delivered Comprehensive Income of \$161.6 million, a return on average common equity of 18.5%, or \$0.93 per weighted average basic common share.
- Reported Core Earnings of \$89.2 million, or \$0.51 per weighted average basic common share.<sup>(3)</sup>
- Issued 11,500,000 shares of 7.625% Series B fixed-to-floating rate cumulative redeemable preferred stock for proceeds, net of offering costs, of \$278.1 million.
- Subsequent to quarter end, on November 1, 2017, distributed approximately 33.1 million shares of common stock of Granite Point Mortgage Trust Inc. (“Granite Point”) (NYSE: GPMT) to Two Harbors’ common stockholders and concurrently effected a one-for-two reverse stock split.

“Our strong performance this quarter again demonstrates the benefit of our hybrid model and the execution on our previously articulated plan for 2017,” stated Thomas Siering, Two Harbors’ President and Chief Executive Officer. “Over the past year, our plan has manifested itself through Core Earnings growth, book value stability and three dividend increases. Our stock price has reacted favorably to this, and we are pleased to have delivered a total stockholder return of 25% through September 30, 2017. Going forward, we believe there is a tremendous amount of opportunity for our company to continue to drive stockholder returns.”

(1) Return on book value for the quarter ended September 30, 2017 is defined as the increase in book value per common share from June 30, 2017 to September 30, 2017 of \$0.38, plus the dividend declared of \$0.52 per common share, divided by June 30, 2017 book value of \$19.74 per common share.

(2) Two Harbors’ total stockholder return is calculated for the period December 31, 2016 through September 30, 2017. Total stockholder return is defined as stock price appreciation including dividends. Source: Bloomberg.

(3) Core Earnings is a non-GAAP measure. Please see page 13 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

### Operating Performance

The following table summarizes the company's GAAP and non-GAAP earnings measurements and key metrics for the third quarter of 2017:

#### Two Harbors Investment Corp. Operating Performance (unaudited)

(dollars in thousands, except per common share data)

	Three Months Ended September 30, 2017			Nine Months Ended September 30, 2017		
	Earnings	Per weighted average basic common share	Annualized return on average common equity	Earnings	Per weighted average basic common share	Annualized return on average common equity
<b>Earnings</b>						
Comprehensive Income	\$ 161,601	\$ 0.93	18.5%	\$ 393,307	\$ 2.26	15.1%
GAAP Net Income	\$ 93,176	\$ 0.53	10.7%	\$ 169,494	\$ 0.97	6.5%
Core Earnings <sup>(1)</sup>	\$ 89,178	\$ 0.51	10.2%	\$ 281,664	\$ 1.61	10.8%

#### Operating Metrics

Dividend per common share	\$0.52
Dividend per Series A preferred share	\$0.50781
Dividend per Series B preferred share	\$0.51892
Book value per common share at period end	\$20.12
Other operating expenses as a percentage of average equity	1.7%

(1) Please see page 13 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

#### Earnings Summary

Two Harbors reported Comprehensive Income of \$161.6 million, or \$0.93 per weighted average basic common share, for the quarter ended September 30, 2017, as compared to Comprehensive Income of \$85.9 million, or \$0.49 per weighted average basic common share, for the quarter ended June 30, 2017. The company records unrealized fair value gains and losses on the majority of RMBS, classified as available-for-sale, in Other Comprehensive Income. On a Comprehensive Income basis, the company recognized an annualized return on average common equity of 18.5% and 9.9% for the quarters ended September 30, 2017 and June 30, 2017, respectively.

The company reported GAAP Net Income of \$93.2 million, or \$0.53 per weighted average basic common share, for the quarter ended September 30, 2017, as compared to GAAP Net Income of \$4.3 million, or \$0.02 per weighted average basic common share, for the quarter ended June 30, 2017. On a GAAP Net Income basis, the company recognized an annualized return on average common equity of 10.7% and 0.5% for the quarters ended September 30, 2017 and June 30, 2017, respectively.

For the third quarter of 2017, the company recognized non-Core Earnings of:

- net realized losses on RMBS and mortgage loans held-for-sale of \$2.2 million, net of tax;
- net unrealized gains on certain RMBS and mortgage loans held-for-sale of \$9.8 million, net of tax;
- net gains of \$14.6 million, net of tax, related to swap and swaption terminations and expirations;
- net unrealized losses of \$11.3 million, net of tax, associated with interest rate swaps and swaptions economically hedging interest rate exposure (or duration);
- net realized and unrealized losses on other derivative instruments of \$14.6 million, net of tax;
- net realized and unrealized gains on consolidated financing securitizations of \$6.8 million, net of tax;
- net realized and unrealized gains on MSR of \$5.9 million<sup>(1)</sup>, net of tax;
- servicing reserve release of \$0.3 million, net of tax; and
- non-cash equity compensation expense of \$3.9 million, net of tax.

In the third quarter of 2017, the company excluded from Core Earnings its controlling interest in Granite Point's Core Earnings of \$9.3 million, net of tax and included in Core Earnings its \$10.7 million share of Granite Point's third quarter declared dividend, net of tax. The company believes this presentation of Core Earnings is the most accurate reflection of its incoming cash associated with holding shares of Granite Point common stock and assists with the understanding of the forward-looking financial presentation of the company.

The company reported Core Earnings for the quarter ended September 30, 2017 of \$89.2 million, or \$0.51 per weighted average basic common share outstanding, as compared to Core Earnings for the quarter ended June 30, 2017 of \$97.5 million, or \$0.56 per weighted average basic common share outstanding. On a Core Earnings basis, the company recognized an annualized return on average common equity of 10.2% and 11.2% for the quarters ended September 30, 2017 and June 30, 2017, respectively.

#### Other Key Metrics

Two Harbors declared a quarterly cash dividend of \$0.52 per common share for the quarter ended September 30, 2017. The annualized dividend yield on the company's common stock for the quarter, based on the adjusted September 30, 2017 closing price of \$20.16, was 10.3%.

Two Harbors declared quarterly dividends of \$0.50781 per share on its 8.125% Series A fixed-to-floating rate cumulative redeemable preferred stock and \$0.51892 per share on its 7.625% Series B fixed-to-floating rate cumulative redeemable preferred stock. The dividends were paid on October 27, 2017 to Series A and B preferred stockholders of record at the close of business on October 12, 2017.

The company's book value per common share, after taking into account the third quarter 2017 common and preferred stock dividends, was \$20.12 as of September 30, 2017, compared to \$19.74 as of June 30, 2017, which represented a total return on book value for the quarter of 4.6%.<sup>(2)</sup>

Other operating expenses for the quarter ended September 30, 2017 were approximately \$16.5 million. Our annualized expense ratio was 1.7% of average equity, compared to expenses of approximately \$17.2 million<sup>(3)</sup>, or 1.9% of average equity, for the quarter ended June 30, 2017.

(1) Excludes estimated amortization of \$34.9 million, net of tax, included in Core Earnings.

(2) Return on book value for the quarter ended September 30, 2017 is defined as the increase in book value per common share from June 30, 2017 to September 30, 2017 of \$0.38, plus the dividend declared of \$0.52 per common share, divided by June 30, 2017 book value of \$19.74 per common share.

(3) Excludes \$2.2 million of transaction expenses related to the initial public offering of Granite Point common stock.



### ***Portfolio Summary***

The company's aggregate portfolio is principally comprised of RMBS available-for-sale securities, inverse interest-only securities (Agency Derivatives), MSR and net economic interests in consolidated securitization trusts. Due to the company's controlling ownership interest in Granite Point, the company consolidates Granite Point on its financial statements and reflects noncontrolling interest for the portion of equity and comprehensive income not attributable to the company. During the consolidation period, the company's financial condition and results of operations will reflect Granite Point's commercial real estate strategy. As of September 30, 2017, the total value of the company's portfolio, including Granite Point, was \$23.7 billion.

The company's portfolio includes rates and credit strategies, and the consolidated results of Granite Point. The rates strategy consisted of \$18.6 billion of Agency RMBS, Agency Derivatives and MSR as well as their associated notional hedges as of September 30, 2017. The credit strategy consisted of \$2.9 billion of non-Agency securities, net economic interests in consolidated securitization trusts, as well as their associated notional hedges as of September 30, 2017. Granite Point's portfolio consisted of senior and mezzanine commercial real estate assets with an aggregate carrying value of \$2.2 billion as of September 30, 2017.

For the quarter ended September 30, 2017, the annualized yield on the company's average aggregate portfolio was 3.90% and the annualized cost of funds on the associated average borrowings, which includes net interest rate spread expense on interest rate swaps, was 1.83%. This resulted in a net interest rate spread of 2.07%.

#### RMBS and Agency Derivatives

For the quarter ended September 30, 2017, the annualized yield on average RMBS and Agency Derivatives was 3.6%, consisting of an annualized yield of 3.0% in Agency RMBS and Agency Derivatives and 8.1% in non-Agency securities.

The company experienced a three-month average constant prepayment rate (CPR) of 8.0% for Agency RMBS and Agency Derivatives held as of both September 30, 2017 and June 30, 2017. The weighted average cost basis of the principal and interest Agency portfolio was 106.6% of par as of both September 30, 2017 and June 30, 2017. The net premium amortization was \$45.1 million and \$36.9 million for the quarters ended September 30, 2017 and June 30, 2017, respectively.

The company experienced a three-month average CPR of 6.4% for legacy non-Agency securities held as of September 30, 2017, as compared to 6.2% for those securities held as of June 30, 2017. The weighted average cost basis of the legacy non-Agency securities was 60.0% of par as of September 30, 2017, compared to 60.5% of par as of June 30, 2017. The discount accretion was \$22.9 million for the quarter ended September 30, 2017, compared to \$22.1 million for the quarter ended June 30, 2017. The total net discount remaining was \$1.3 billion as of September 30, 2017, compared to \$1.2 billion as of June 30, 2017, with \$0.5 billion designated as credit reserve as of September 30, 2017.

As of September 30, 2017, fixed-rate investments composed 88.0% and adjustable-rate investments composed 12.0% of the company's RMBS and Agency Derivatives portfolio.

As of September 30, 2017, the company had residential mortgage loans held-for-investment with a carrying value of \$3.0 billion and the company's collateralized borrowings had a carrying value of \$2.8 billion, resulting in net economic interests in consolidated securitization trusts of \$245.8 million.

#### Mortgage Servicing Rights

As of September 30, 2017, the company held MSR on mortgage loans with UPB totaling \$88.8 billion.<sup>(1)</sup> The MSR had a fair market value of \$930.6 million, as of September 30, 2017, and the company recognized fair value losses of \$29.2 million during the quarter ended September 30, 2017.

(1) Excludes residential mortgage loans held-for-investment in securitization trusts for which the company is the named servicing administrator.

The company does not directly service mortgage loans, but instead contracts with fully licensed subservicers to handle substantially all servicing functions for the loans underlying the company's MSR. The company recognized \$57.4 million of servicing income and \$8.6 million<sup>(1)</sup> of servicing expenses and \$0.5 million in servicing reserve release during the quarter ended September 30, 2017.

#### Granite Point Mortgage Trust

On June 28, 2017, the company completed the contribution of its equity interests in TH Commercial Holdings LLC to Granite Point simultaneously with the closing of Granite Point's IPO. In exchange for the contribution, Granite Point issued to the company approximately 33.1 million shares of common stock of Granite Point. On November 1, 2017, the company completed the distribution of these Granite Point shares to its common stockholders.

In the third quarter, Granite Point remained a majority-owned subsidiary of the company, and therefore financial information for Granite Point and its subsidiaries is included in the company's consolidated financial statements. As of September 30, 2017, Granite Point held senior, mezzanine and B-note commercial real estate assets with an aggregate carrying value of \$2.2 billion. For the quarters ended September 30, 2017 and June 30, 2017, the annualized yield on Granite Point's portfolio of commercial real estate assets was 6.4% and 6.2%, respectively. In the fourth quarter of 2017, financial information for Granite Point will be included in our GAAP financial results only for the month of October.

#### Other Investments and Risk Management Derivatives

The company held \$1.4 billion notional of net short TBAs as of September 30, 2017, which are accounted for as derivative instruments in accordance with GAAP.

As of September 30, 2017, the company was a party to interest rate swaps and swaptions with a notional amount of \$22.8 billion. Of this amount, \$20.0 billion notional in swaps were utilized to economically hedge interest rate exposure (or duration), and \$2.8 billion net notional in swaptions were utilized as macroeconomic hedges.

The following tables summarize the company's investment portfolio as of September 30, 2017 and June 30, 2017:

<b>Two Harbors Investment Corp. Portfolio</b>						
(dollars in thousands)						
Portfolio Composition	As of September 30, 2017		As of June 30, 2017			
		(unaudited)		(unaudited)		
<b>Rates Strategy</b>						
<b>Agency</b>						
Fixed Rate	\$	17,529,411	74.0%	\$	14,144,533	72.6%
Hybrid ARMs		24,960	0.1%		26,735	0.1%
Total Agency		17,554,371	74.1%		14,171,268	72.7%
Agency Derivatives		101,284	0.4%		108,331	0.6%
Mortgage servicing rights		930,613	3.9%		898,025	4.6%
Residential mortgage loans held-for-sale		21,709	0.1%		22,433	0.1%
<b>Credit Strategy</b>						
<b>Non-Agency</b>						
Senior		1,693,960	7.2%		1,418,375	7.3%
Mezzanine		945,447	4.0%		832,172	4.3%
Other		5,316	—%		5,895	—%
Total Non-Agency		2,644,723	11.2%		2,256,442	11.6%
Net Economic Interest in Securitization <sup>(2)</sup>		245,778	1.0%		240,109	1.2%
Residential mortgage loans held-for-sale		9,488	0.1%		9,513	0.1%
Commercial real estate assets		2,171,344	9.2%		1,782,749	9.1%
<b>Aggregate Portfolio</b>	<b>\$</b>	<b>23,679,310</b>		<b>\$</b>	<b>19,488,870</b>	

(1) Excludes residential mortgage loans held-for-investment in securitization trusts for which the company is the named servicing administrator.

(2) Net economic interest in securitization consists of residential mortgage loans held-for-investment, net of collateralized borrowings in consolidated securitization trusts.

Portfolio Metrics	Three Months Ended	Three Months Ended
	September 30, 2017	June 30, 2017
	(unaudited)	(unaudited)
Annualized portfolio yield during the quarter	3.90%	3.96%
<b>Rates Strategy</b>		
Agency RMBS, Agency Derivatives and mortgage servicing rights	3.1%	3.2%
<b>Credit Strategy</b>		
Non-Agency securities, Legacy <sup>(1)</sup>	8.4%	8.5%
Non-Agency securities, New issue <sup>(1)</sup>	6.6%	7.2%
Net economic interest in securitizations	11.0%	11.0%
Residential mortgage loans held-for-sale	5.1%	5.1%
Commercial Strategy	6.4%	6.2%
Annualized cost of funds on average borrowing balance during the quarter <sup>(2)</sup>	1.83%	1.60%
Annualized interest rate spread for aggregate portfolio during the quarter	2.07%	2.36%
Debt-to-equity ratio at period-end <sup>(3)</sup>	5.0:1.0	4.5:1.0

Portfolio Metrics Specific to RMBS and Agency Derivatives	As of September 30, 2017		As of June 30, 2017	
	(unaudited)		(unaudited)	
Weighted average cost basis of principal and interest securities				
Agency <sup>(4)</sup>	\$	106.62	\$	106.56
Non-Agency <sup>(5)</sup>	\$	59.96	\$	60.52
Weighted average three month CPR				
Agency		8.0%		8.0%
Non-Agency		6.4%		6.2%
Fixed-rate investments as a percentage of aggregate RMBS and Agency Derivatives portfolio		88.0%		87.4%
Adjustable-rate investments as a percentage of aggregate RMBS and Agency Derivatives portfolio		12.0%		12.6%

(1) Legacy non-Agency securities includes non-Agency bonds issued up to and including 2009. New issue non-Agency securities includes bonds issued after 2009.

(2) Cost of funds includes interest spread expense associated with the portfolio's interest rate swaps.

(3) Defined as total borrowings to fund RMBS, commercial real estate assets, MSR and Agency Derivatives, divided by total equity.

(4) Weighted average cost basis includes RMBS principal and interest securities only. Average purchase price utilized carrying value for weighting purposes.

(5) Average purchase price utilized carrying value for weighting purposes. If current face were utilized for weighting purposes, total legacy non-Agency securities excluding the company's non-Agency interest-only portfolio would be \$57.40 at September 30, 2017 and \$58.04 at June 30, 2017.

“We are very excited about the opportunities we see emerging for our business,” stated Bill Roth, Two Harbors’ Chief Investment Officer. “With the Fed reducing their reinvestments in Agency RMBS and mortgage spreads likely to widen, owning MSR is a significant benefit to our portfolio. Yet, at wider spreads, we believe there could be a tremendous investment opportunity to add Agencies.”

### Financing Summary

The company reported a debt-to-equity ratio, defined as total borrowings under repurchase agreements, FHLB advances, revolving credit facilities and convertible senior notes to fund RMBS, Agency Derivatives, commercial real estate assets and MSR divided by total equity, of 5.0:1.0 and 4.5:1.0 as of September 30, 2017 and June 30, 2017, respectively. The company's September 30, 2017 and June 30, 2017 debt-to-equity ratio includes the consolidation of Granite Point's assets and liabilities. Excluding the consolidation of Granite Point, the company's debt-to-equity ratio would have been 5.8:1.0 and 5.5:1.0, respectively.

As of September 30, 2017, the company had outstanding \$18.3 billion of repurchase agreements funding RMBS, Agency Derivatives and commercial real estate assets with 25 different counterparties. Excluding the effect of the company's interest rate swaps, the repurchase agreements had a weighted average borrowing rate of 1.76% as of September 30, 2017.

The company's wholly owned subsidiary, TH Insurance Holdings Company LLC (TH Insurance), is a member of the FHLB. As a member of the FHLB, TH Insurance has access to a variety of products and services offered by the FHLB, including secured advances. As of September 30, 2017, TH Insurance had \$2.0 billion in outstanding secured advances, with a weighted average borrowing rate of 1.56%.

As of September 30, 2017, the company had outstanding \$40.0 million of short-term borrowings secured by MSR collateral under revolving credit facilities with a weighted average borrowing rate of 4.98% and remaining maturities of 208 days.

As of September 30, 2017, the company's aggregate repurchase agreements, FHLB advances, revolving credit facilities and convertible senior notes funding RMBS, Agency Derivatives, commercial real estate assets and MSR had a weighted average of 1.5 years to maturity.

The following table summarizes the company's borrowings by collateral type under repurchase agreements, FHLB advances, revolving credit facilities and convertible senior notes outstanding as of September 30, 2017 and June 30, 2017, and the related cost of funds for the three months ended September 30, 2017 and June 30, 2017:

(in thousands)	As of September 30, 2017		As of June 30, 2017	
	(unaudited)		(unaudited)	
Collateral type:				
Agency RMBS and Agency Derivatives	\$	16,936,660	\$	13,666,237
Mortgage servicing rights		40,000		40,000
Non-Agency securities		1,709,447		1,509,646
Net economic interests in consolidated securitization trusts <sup>(1)</sup>		155,800		155,501
Commercial real estate assets		1,494,247		1,224,259
Other <sup>(2)</sup>		282,543		282,290
	\$	20,618,697	\$	16,877,933

Cost of Funds Metrics	Three Months Ended		Three Months Ended	
	September 30, 2017		June 30, 2017	
	(unaudited)		(unaudited)	
Annualized cost of funds on average borrowings during the quarter:				
Agency RMBS and Agency Derivatives		1.8%		1.5%
Mortgage servicing rights <sup>(3)</sup>		1.4%		1.2%
Non-Agency securities		5.8%		6.3%
Net economic interests in consolidated securitization trusts <sup>(1)</sup>		3.0%		2.9%
Commercial real estate assets <sup>(3)</sup>		2.8%		2.6%
Other <sup>(2)(3)</sup>		4.0%		2.6%
		6.7%		6.4%

(1) Includes the retained interests from on-balance sheet securitizations, which are eliminated in consolidation in accordance with GAAP.

(2) Includes unsecured convertible senior notes.

(3) Includes amortization of debt issuance costs.

## Conference Call

Two Harbors Investment Corp. will host a conference call on November 8, 2017 at 9:00 a.m. EST to discuss third quarter 2017 financial results and related information. To participate in the teleconference, please call toll-free (877) 868-1835 (or (914) 495-8581 for international callers), conference code 93575357, approximately 10 minutes prior to the above start time. You may also listen to the teleconference live via the Internet on the company's website at [www.twoharborsinvestment.com](http://www.twoharborsinvestment.com) in the Investor Relations section under the Events and Presentations link. For those unable to attend, a telephone playback will be available beginning at 12:00 p.m. EST on November 8, 2017, through 12:00 a.m. EST on August 15, 2017. The playback can be accessed by calling (855) 859-2056 (or (404) 537-3406 for international callers), conference code 93575357. The call will also be archived on the company's website in the Investor Relations section under the Events and Presentations link.

## Two Harbors Investment Corp.

Two Harbors Investment Corp., a Maryland corporation, is a real estate investment trust that invests in residential mortgage-backed securities, mortgage servicing rights and other financial assets. Two Harbors is headquartered in New York, New York, and is externally managed and advised by PRCM Advisers LLC, a wholly owned subsidiary of Pine River Capital Management L.P. Additional information is available at [www.twoharborsinvestment.com](http://www.twoharborsinvestment.com).

## Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results may differ from expectations, estimates and projections and, consequently, readers should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "target," "assume," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believe," "predicts," "potential," "continue," and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2016, and any subsequent Quarterly Reports on Form 10-Q, under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of credit markets and general economic conditions; changes in interest rates and the market value of our assets; changes in prepayment rates of mortgages underlying our target assets; the rates of default or decreased recovery on the mortgages underlying our target assets; the occurrence, extent and timing of credit losses within our portfolio; the concentration of credit risks we are exposed to; declines in home prices; our ability to establish, adjust and maintain appropriate hedges for the risks in our portfolio; the availability and cost of our target assets; the availability and cost of financing; changes in the competitive landscape within our industry; our ability to effectively execute and to realize the benefits of strategic transactions and initiatives we have pursued or may in the future pursue; our ability to manage various operational risks and costs associated with our business; interruptions in or impairments to our communications and information technology systems; our ability to acquire MSR and successfully operate our seller-servicer subsidiary and oversee our subservicers; the impact of any deficiencies in the servicing or foreclosure practices of third parties and related delays in the foreclosure process; our exposure to legal and regulatory claims; legislative and regulatory actions affecting our business; the impact of new or modified government mortgage refinance or principal reduction programs; our ability to maintain our REIT qualification; our distribution of Granite Point shares to the holders of our common stock; and limitations imposed on our business due to our REIT status and our exempt status under the Investment Company Act of 1940.

Readers are cautioned not to place undue reliance upon any forward-looking statements, which speak only as of the date made. Two Harbors does not undertake or accept any obligation to release publicly any updates or revisions to any forward-looking statement to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based. Additional information concerning these and other risk factors is contained in Two Harbors' most recent filings with the Securities and Exchange Commission (SEC). All subsequent written and oral forward-looking statements concerning Two Harbors or matters attributable to Two Harbors or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above.

**Non-GAAP Financial Measures**

In addition to disclosing financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this press release and the accompanying investor presentation present non-GAAP financial measures, such as Core Earnings and Core Earnings per basic common share, that exclude certain items. Two Harbors' management believes that these non-GAAP measures enable it to perform meaningful comparisons of past, present and future results of the company's core business operations, and uses these measures to gain a comparative understanding of the company's operating performance and business trends. The non-GAAP financial measures presented by the company represent supplemental information to assist investors in analyzing the results of its operations. However, because these measures are not calculated in accordance with GAAP, they should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. The company's GAAP financial results and the reconciliations from these results should be carefully evaluated. See the GAAP to non-GAAP reconciliation table on page 13 of this release.

**Additional Information**

Stockholders of Two Harbors and other interested persons may find additional information regarding the company at the SEC's Internet site at [www.sec.gov](http://www.sec.gov) or by directing requests to: Two Harbors Investment Corp., Attn: Investor Relations, 590 Madison Avenue, 36th Floor, New York, NY 10022, telephone (612) 629-2500.

**Contact**

Margaret Field, Investor Relations, Two Harbors Investment Corp., (212) 364-3663 or [margaret.field@twoharborsinvestment.com](mailto:margaret.field@twoharborsinvestment.com)

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**TWO HARBORS INVESTMENT CORP.**  
**CONSOLIDATED BALANCE SHEETS**

(dollars in thousands, except share data)

	September 30, 2017	December 31, 2016
	(unaudited)	
<b>ASSETS</b>		
Available-for-sale securities, at fair value	\$ 20,199,094	\$ 13,128,857
Commercial real estate assets	2,171,344	1,412,543
Mortgage servicing rights, at fair value	930,613	693,815
Residential mortgage loans held-for-investment in securitization trusts, at fair value	3,031,191	3,271,317
Residential mortgage loans held-for-sale, at fair value	31,197	40,146
Cash and cash equivalents	539,367	406,883
Restricted cash	343,813	408,312
Accrued interest receivable	85,445	62,751
Due from counterparties	26,445	60,380
Derivative assets, at fair value	238,305	324,182
Other assets	206,960	302,870
<b>Total Assets</b>	<b>\$ 27,803,774</b>	<b>\$ 20,112,056</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
Repurchase agreements	\$ 18,297,392	\$ 9,316,351
Collateralized borrowings in securitization trusts, at fair value	2,785,413	3,037,196
Federal Home Loan Bank advances	1,998,762	4,000,000
Revolving credit facilities	40,000	70,000
Convertible senior notes	282,543	—
Derivative liabilities, at fair value	11,312	12,501
Due to counterparties	45,297	111,884
Dividends payable	102,799	83,437
Other liabilities	108,875	79,576
<b>Total Liabilities</b>	<b>23,672,393</b>	<b>16,710,945</b>
<b>Stockholders' Equity</b>		
Preferred stock, par value \$0.01 per share; 50,000,000 shares authorized:		
8.125% Series A cumulative redeemable: 5,750,000 and 0 shares issued and outstanding, respectively (\$143,750 liquidation preference)	138,872	—
7.625% Series B cumulative redeemable: 11,500,000 and 0 shares issued and outstanding, respectively (\$287,500 liquidation preference)	278,094	—
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 174,489,356 and 173,826,163 shares issued and outstanding, respectively	3,490	3,477
Additional paid-in capital	3,658,835	3,659,973
Accumulated other comprehensive income	423,042	199,227
Cumulative earnings	2,220,700	2,038,033
Cumulative distributions to stockholders	(2,781,469)	(2,499,599)
<b>Total Stockholders' Equity</b>	<b>3,941,564</b>	<b>3,401,111</b>
Noncontrolling interest	189,817	—
<b>Total Equity</b>	<b>4,131,381</b>	<b>3,401,111</b>
<b>Total Liabilities and Equity</b>	<b>\$ 27,803,774</b>	<b>\$ 20,112,056</b>

**TWO HARBORS INVESTMENT CORP.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(dollars in thousands)

*Certain prior period amounts have been reclassified to conform to the current period presentation*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
	(unaudited)		(unaudited)	
<b>Interest income:</b>				
Available-for-sale securities	\$ 164,169	\$ 111,393	\$ 449,908	\$ 292,333
Commercial real estate assets	30,595	15,907	80,005	40,279
Residential mortgage loans held-for-investment in securitization trusts	29,865	33,495	92,319	100,765
Residential mortgage loans held-for-sale	479	7,627	1,380	19,789
Cash and cash equivalents	1,408	440	3,087	1,235
Total interest income	226,516	168,862	626,699	454,401
<b>Interest expense:</b>				
Repurchase agreements	71,754	27,056	158,065	65,782
Collateralized borrowings in securitization trusts	23,970	26,422	74,199	70,965
Federal Home Loan Bank advances	10,317	6,744	30,554	18,804
Revolving credit facilities	701	128	1,727	128
Convertible senior notes	4,745	—	13,157	—
Total interest expense	111,487	60,350	277,702	155,679
Net interest income	115,029	108,512	348,997	298,722
Other-than-temporary impairment losses	—	(1,015)	(429)	(1,822)
<b>Other income (loss):</b>				
Gain (loss) on investment securities	5,618	28,290	(15,485)	66,095
(Loss) gain on interest rate swap and swaption agreements	(207)	5,584	(66,990)	(132,608)
Loss on other derivative instruments	(18,924)	(12,028)	(66,328)	(44,064)
Servicing income	57,387	38,708	148,468	108,657
Loss on servicing asset	(29,245)	(33,451)	(90,440)	(211,426)
Gain (loss) on residential mortgage loans held-for-sale	355	(889)	2,149	17,648
Other income (loss)	8,076	5,757	18,904	(977)
Total other income (loss)	23,060	31,971	(69,722)	(196,675)
<b>Expenses:</b>				
Management fees	13,276	11,387	36,518	35,268
Servicing expenses	8,893	9,073	26,116	24,510
Securitization deal costs	—	2,080	—	6,241
Other operating expenses	16,526	14,780	51,934	47,280
Restructuring charges	—	1,189	—	1,189
Total expenses	38,695	38,509	114,568	114,488
<b>Income (loss) before income taxes</b>	99,394	100,959	164,278	(14,263)
Benefit from income taxes	(5,344)	(16,827)	(21,103)	(26,138)
<b>Net income</b>	104,738	117,786	185,381	11,875
Net income attributable to noncontrolling interest	2,674	—	2,714	—
<b>Net income attributable to Two Harbors Investment Corp.</b>	102,064	117,786	182,667	11,875
Dividends on preferred stock	8,888	—	13,173	—
<b>Net income attributable to common stockholders</b>	\$ 93,176	\$ 117,786	\$ 169,494	\$ 11,875



**TWO HARBORS INVESTMENT CORP.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME, continued**

(dollars in thousands)

*Certain prior period amounts have been reclassified to conform to the current period presentation*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
	(unaudited)		(unaudited)	
Basic earnings per weighted average common share	\$ 0.53	\$ 0.68	\$ 0.97	\$ 0.07
Diluted earnings per weighted average common share	\$ 0.52	\$ 0.68	\$ 0.97	\$ 0.07
Dividends declared per common share	\$ 0.52	\$ 0.46	\$ 1.54	\$ 1.38
<b>Weighted average number of shares of common stock:</b>				
Basic	174,488,296	173,813,613	174,415,232	174,109,117
Diluted	188,907,356	173,813,613	174,415,232	174,109,117
<b>Comprehensive income:</b>				
<b>Net income</b>	\$ 104,738	\$ 117,786	\$ 185,381	\$ 11,875
<b>Other comprehensive income, net of tax:</b>				
Unrealized gain on available-for-sale securities	68,433	18,746	223,823	179,382
Other comprehensive income	68,433	18,746	223,823	179,382
<b>Comprehensive income</b>	173,171	136,532	409,204	191,257
Comprehensive income attributable to noncontrolling interest	2,682	—	2,724	—
<b>Comprehensive income attributable to Two Harbors Investment Corp.</b>	170,489	136,532	406,480	191,257
Dividends on preferred stock	8,888	—	13,173	—
<b>Comprehensive income attributable to common stockholders</b>	\$ 161,601	\$ 136,532	\$ 393,307	\$ 191,257

**TWO HARBORS INVESTMENT CORP.**

**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION**

(dollars in thousands, except share data)

*Certain prior period amounts have been reclassified to conform to the current period presentation*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
	(unaudited)			
Reconciliation of Comprehensive income to Core Earnings:				
Comprehensive income attributable to common stockholders	\$ 161,601	\$ 136,532	\$ 393,307	\$ 191,257
Adjustment for other comprehensive income attributable to common stockholders:				
Unrealized gain on available-for-sale securities attributable to common stockholders	(68,425)	(18,746)	(223,813)	(179,382)
Net income attributable to common stockholders	\$ 93,176	\$ 117,786	\$ 169,494	\$ 11,875
Adjustments for non-Core Earnings:				
Loss (gain) on sale of securities and residential mortgage loans held-for-sale, net of tax	2,168	(35,628)	6,928	(64,709)
Unrealized (gain) loss on securities and residential mortgage loans held-for-sale, net of tax	(9,752)	6,720	(5,865)	(8,409)
Other-than-temporary impairment loss, net of tax	—	1,015	429	1,822
Realized (gain) loss on termination or expiration of swaps and swaptions, net of tax	(14,563)	75,747	(35,206)	111,759
Unrealized loss (gain) on interest rate swaps and swaptions economically hedging interest rate exposure (or duration), net of tax	11,340	(90,285)	92,103	15,806
Losses on other derivative instruments, net of tax	14,578	11,147	52,156	35,423
Realized and unrealized (gain) loss on financing securitizations, net of tax	(6,835)	(4,268)	(14,857)	5,214
Realized and unrealized (gains) losses on mortgage servicing rights, net of tax	(5,864)	(2,938)	(767)	115,244
Securitization deal costs, net of tax	—	1,352	—	4,057
Change in servicing reserves, net of tax	(315)	692	(2,166)	1,264
Restructuring charges	—	1,189	—	1,189
Non-cash equity compensation expense <sup>(1)</sup>	3,917	2,996	11,554	10,176
Tax valuation allowance	(57)	—	4,283	—
Transaction expenses associated with the IPO of Granite Point	—	—	2,193	—
Adjustments for Granite Point income to dividends on Granite Point shares				
Controlling interest in Granite Point Core Earnings for the three months ended September 30, 2017	(9,273)	—	(9,273)	—
TWO's share of Granite Point dividends declared during the three months ended September 30, 2017	10,658	—	10,658	—
Core Earnings attributable to common stockholders <sup>(2)(3)</sup>	\$ 89,178 <sup>(3)</sup>	\$ 85,525	\$ 281,664	\$ 240,711
Weighted average basic common shares outstanding	174,488,296	173,813,613	174,415,232	174,109,117
Core Earnings attributable to common stockholders per weighted average basic common share outstanding	\$ 0.51	\$ 0.49	\$ 1.61	\$ 1.38

(1) This non-cash equity compensation expense was included in Core Earnings for periods ending prior to March 31, 2017.

(2) Core Earnings is a non-U.S. GAAP measure that we define as comprehensive income attributable to common stockholders, excluding "realized and unrealized gains and losses" (impairment losses, realized and unrealized gains or losses on the aggregate portfolio, reserve expense for representation and warranty obligations on MSR, certain upfront costs related to securitization transactions, non-cash compensation expense related to restricted common stock, restructuring charges and transaction costs related to Granite Point's initial public offering). As defined, Core Earnings includes interest income or expense and premium income or loss on derivative instruments and servicing income, net of estimated amortization on MSR. We believe the presentation of Core Earnings provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer REITs.

(3) For the three months ended September 30, 2017, Core Earnings excludes our controlling interest in Granite Point's Core Earnings and includes our share of Granite Point's declared dividend. We believe this presentation is the most accurate reflection of our incoming cash associated with holding shares of Granite Point common stock and assists with the understanding of the forward-looking financial presentation of the company.

**TWO HARBORS INVESTMENT CORP.**  
**SUMMARY OF QUARTERLY CORE EARNINGS**

(dollars in millions, except per share data)

*Certain prior period amounts have been reclassified to conform to the current period presentation*

	Three Months Ended				
	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
	(unaudited)				
Net Interest Income:					
Interest income	\$ 195.6	\$ 208.6	\$ 191.6	\$ 179.1	\$ 168.9
Interest expense	99.0	90.8	75.4	66.2	60.4
Net interest income	96.6	117.8	116.2	112.9	108.5
Other income:					
Interest spread on interest rate swaps	(0.4)	(2.6)	(7.9)	(2.9)	(4.3)
Interest spread on other derivative instruments	2.8	3.3	3.8	4.1	3.7
Servicing income, net of amortization <sup>(1)</sup>	18.0	19.4	13.2	(0.4)	5.4
Dividend income on investment in Granite Point	10.7	—	—	—	—
Other income	1.2	1.4	1.5	1.7	1.5
Total other income	32.3	21.5	10.6	2.5	6.3
Expenses	28.8	36.9	32.0	32.3	31.2
Core Earnings before income taxes	100.1	102.4	94.8	83.1	83.6
Income tax expense (benefit)	2.0	0.5	(0.2)	(3.5)	(1.9)
<b>Core Earnings</b>	<b>98.1</b>	<b>101.9</b>	<b>95.0</b>	<b>86.6</b>	<b>85.5</b>
Core Earnings attributable to noncontrolling interest	—	0.1	—	—	—
<b>Core Earnings attributable to Two Harbors</b>	<b>98.1</b>	<b>101.8</b>	<b>95.0</b>	<b>86.6</b>	<b>85.5</b>
Dividends on Preferred Stock	8.9	4.3	—	—	—
<b>Core Earnings attributable to common stockholders<sup>(2)</sup></b>	<b>\$ 89.2</b>	<b>\$ 97.5</b>	<b>\$ 95.0</b>	<b>\$ 86.6</b>	<b>\$ 85.5</b>
Weighted average basic Core EPS	\$ 0.51	\$ 0.56	\$ 0.54	\$ 0.50	\$ 0.49

(1) Amortization refers to the portion of change in fair value of MSR primarily attributed to the realization of expected cash flows (runoff) of the portfolio. This amortization has been deducted from Core Earnings. Amortization of MSR is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value.

(2) Please see page 13 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.



# Third Quarter 2017 Earnings Call

NOVEMBER 8, 2017



**TWO HARBORS**  
Investment Corp.

A Pine River Capital Managed Company



# Safe Harbor Statement



## FORWARD-LOOKING STATEMENTS

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This presentation may include industry and market data obtained through research, surveys, and studies conducted by third parties and industry publications. We have not independently verified any such market and industry data from third-party sources. This presentation is provided for discussion purposes only and may not be relied upon as legal or investment advice, nor is it intended to be inclusive of all the risks and uncertainties that should be considered. This presentation does not constitute an offer to purchase or sell any securities, nor shall it be construed to be indicative of the terms of an offer that the parties or their respective affiliates would accept.

Readers are advised that the financial information in this presentation is based on company data available at the time of this presentation and, in certain circumstances, may not have been audited by the company's independent auditors.

# Quarterly Summary<sup>(1)</sup>



## DELIVERED STRONG QUARTER

### HIGHLIGHTS

- Total return on book value of 4.6%<sup>(2)</sup>
  - Book value of \$20.12 per common share and cash dividend of \$0.52 per common share
- Comprehensive Income of \$161.6 million, or \$0.93 per basic common share
- Core Earnings<sup>(3)</sup> of \$89.2 million, or \$0.51 per basic common share
- Issued 11,500,000 shares of 7.625% Series B fixed-to-floating rate cumulative redeemable preferred stock for proceeds, net of offering costs, of \$278.1 million
- Subsequent to quarter end, on November 1, 2017, distributed approximately 33.1 million shares of common stock of Granite Point Mortgage Trust Inc. (“Granite Point”) (NYSE: GPMT) to Two Harbors’ common stockholders and concurrently effected a one-for-two reverse stock split

(1) On November 1, 2017, the company completed its previously announced one-for-two reverse stock split of its outstanding shares of common stock. In accordance with generally accepted accounting principles, all common share and per common share amounts presented herein have been adjusted on a retroactive basis to reflect the reverse stock split. Except as otherwise indicated in this presentation, reported data is as of or for the period ended September 30, 2017.

(2) See Appendix slide 16 for calculation of Q3-2017 return on book value.

(3) Core Earnings is a non-GAAP measure. Please see Appendix slide 20 of this presentation for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

# Strategic Overview



Plan for 2017	Executing on Plan
<b>More focused business model</b>	<ul style="list-style-type: none"> <li>- Reduced operating complexity and costs in 2017, following discontinuation of mortgage loan conduit business</li> <li>- Formed Granite Point Mortgage Trust to continue and expand on commercial real estate business; potential for higher valuation for both companies</li> <li>- On 11/1/2017, distributed approximately 33.1 million shares of Granite Point common stock to Two Harbors' stockholders</li> </ul>
<b>Attractive investment opportunities in target assets</b>	Opportunistically added Agency and non-Agency RMBS; grew portfolio of high-quality new issue MSR through flow sale arrangements and bulk deals
<b>Opportunistic use of capital structure</b>	Enhanced balance sheet and capital structure through a convertible debt and two preferred stock offerings; effected one-for-two reverse stock split
<b>Sophisticated approach to risk management</b>	MSR paired with Agency RMBS produces strong returns, with lower leverage and lower sensitivity to mortgage spreads and interest rates

- ✓ Delivered total stockholder return of 25% in 2017<sup>(1)</sup>
- ✓ Grew Core Earnings to \$0.51 per basic common share<sup>(2)</sup>
- ✓ Three dividend increases

(1) Two Harbors' total stockholder return is calculated for the period December 31, 2016 through September 30, 2017. Total stockholder return is defined as stock price appreciation including dividends. Source: Bloomberg.  
 (2) Core Earnings is a non-GAAP measure. Please see Appendix slide 20 of this presentation for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.



## Two Harbors Going Forward



### INDUSTRY LEADING HYBRID MORTGAGE REIT

- ➡ Focused business model allows for more efficiencies
  - ➡ Opportunistic capital allocation across Rates and Credit strategies
  - ➡ Diversify financing profile and manage capital structure to optimize earnings and stockholder returns
  - ➡ Maintain sophisticated approach to risk management
- ✓ Deliver strong results and book value stability through a variety of rate environments



# Book Value



(Dollars in millions, except per share data)	Q3-2017 Book Value	Q3-2017 Book Value per share	YTD-2017 Book Value	YTD-2017 Book Value per share
<b>Beginning common stockholders' equity</b>	<b>\$3,444.6</b>	<b>\$19.74</b>	<b>\$3,401.1</b>	<b>\$19.56</b>
GAAP Net Income:				
Core Earnings, net of tax <sup>(1)</sup>	98.1		294.9	
Dividend declaration - preferred	(8.9)		(13.2)	
Core Earnings attributable to common stockholders, net of tax <sup>(2)</sup>	89.2		281.7	
Realized and unrealized gains and losses, net of tax	4.0		(112.1)	
Other comprehensive income	68.4		223.8	
Dividend declaration - common	(90.7)		(268.7)	
Contribution of TH Commercial Holdings LLC to Granite Point <sup>(2)</sup>	—		(13.8)	
Other	4.1		12.3	
Balance before capital transactions	3,519.6		3,524.3	
Preferred stock issuance costs	(9.4)		(14.3)	
Issuance of common stock, net of offering costs	0.1		0.3	
<b>Ending common stockholders' equity</b>	<b>\$3,510.3</b>	<b>\$20.12</b>	<b>\$3,510.3</b>	<b>\$20.12</b>
Total preferred stock liquidation preference	431.3		431.3	
Noncontrolling Interest	189.8		189.8	
<b>Ending total equity</b>	<b>\$4,131.4</b>		<b>\$4,131.4</b>	

**Comprehensive Income (GAAP)**  
Q3-2017  
Comprehensive  
Income of \$161.6  
million.

Declared Q3-2017  
dividends of \$0.52  
per common share  
and \$0.50781 per  
Series A preferred  
share and  
\$0.51892 per  
Series B preferred  
share.

Noncontrolling  
ownership in Granite  
Point; portion of  
equity and net  
income not  
attributable to  
Two Harbors.

(1) Please see Appendix slide 20 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.  
(2) Impact of Granite Point's consolidated balance sheet subsequent to IPO.

## Core Earnings Summary<sup>(1)</sup>



(Dollars in millions, except per share data)	Q2-2017	Q3-2017	Variance (\$)
Interest income	\$208.6	\$195.6	(\$13.0)
Interest expense	90.8	99.0	(8.2)
Net interest income	117.8	96.6	(21.2)
Loss on swaps and swaptions	(2.6)	(0.4)	2.2
Gain on other derivatives	3.3	2.8	(0.5)
Servicing income, net of amortization on MSR	19.4	18.0	(1.4)
Dividend income on investment in Granite Point	—	10.7	10.7
Other	1.4	1.2	(0.2)
Total other income	21.5	32.3	10.8
Expenses	36.9	28.8	8.1
Provision for income taxes	0.5	2.0	1.5
Core Earnings attributable to noncontrolling interest	0.1	—	(0.1)
<b>Core Earnings attributable to Two Harbors<sup>(1)</sup></b>	<b>101.8</b>	<b>98.1</b>	<b>(3.7)</b>
Dividends on preferred stock	4.3	8.9	(4.6)
<b>Core Earnings attributable to common stockholders<sup>(1)</sup></b>	<b>\$97.5</b>	<b>\$89.2</b>	<b>(\$8.3)</b>
<b>Basic weighted average Core EPS</b>	<b>\$0.56</b>	<b>\$0.51</b>	<b>(\$0.05)</b>

- Core Earnings includes only Granite Point's declared dividend; most accurate reflection of our incoming cash associated with holding Granite Point common stock
- Core Earnings benefited from higher average balances of RMBS, offset by higher amortization on Agency RMBS, Agency IO and MSR; driven by increased prepayments
- Realized favorable difference of \$2.2 million in swap expenses due to increases in short-term LIBOR
- Expenses decreased due to the deboarding fees and transfer fees recognized in the prior quarter as we repositioned MSR portfolio across the subservicer network

(1) Core Earnings is a non-GAAP measure. Please see Appendix slide 20 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.



## Illustrative Pro Forma Core Earnings<sup>(1)</sup>

(Dollars in millions)	Consolidated Two Harbors Core Earnings	Granite Point Mortgage Trust Q3 Dividend	Standalone Two Harbors Core Earnings
Interest income	\$ 195.6	—	\$ 195.6
Interest expense	99.0	—	(99.0)
Net interest income	96.6	—	96.6
Loss on swaps and swaptions	(0.4)	—	(0.4)
Gain on other derivatives	2.8	—	2.8
Servicing income, net of amortization on MSR	18.0	—	18.0
Dividend income on investment in Granite Point	10.7	10.7	—
Other	1.2	—	1.2
Total other income	32.3	10.7	21.6
Expenses	28.8	—	28.8
Benefit from income taxes	2.0	—	2.0
Core Earnings attributable to noncontrolling interest	—	—	—
<b>Core Earnings attributable to Two Harbors<sup>(1)</sup></b>	<b>\$ 98.1</b>	<b>\$ 10.7</b>	<b>\$ 87.4</b>
Dividends on preferred stock	8.9	—	8.9
<b>Core Earnings attributable to common stockholders<sup>(1)</sup></b>	<b>\$ 89.2</b>	<b>\$ 10.7</b>	<b>\$ 78.5</b>

Expect to have numerically lower Core Earnings due to the lower capital base, but believe that Core Earnings as a percent of book value has the potential to increase

(Dollars in millions, except per share data)	Q3 As Reported		Q3 Pro Forma	
	\$	Per Basic Share	\$	Per Basic Share
Core Earnings	\$ 89.2	\$ 0.51	\$ 78.5	\$ 0.45
Average Common Equity	\$ 3,487.9		\$ 2,847.3	
<b>Core Earnings as a % of Average Common Equity</b>	<b>10.2%</b>		<b>11.0%</b>	

(1) Core Earnings is a non-GAAP measure. Please see Appendix slide 20 for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

# Illustrative Pro Forma Balance Sheet as of Sept. 30, 2017



(unaudited, dollars in thousands, except per share data)	Consolidated Two Harbors Investment Corp.	Granite Point Mortgage Trust Inc.	Standalone Two Harbors Investment Corp.
<b>ASSETS</b>			
Available-for-sale securities, at fair value	\$ 20,199,094	\$ 12,814	\$ 20,186,280
Commercial real estate assets	2,171,344	2,171,344	—
Mortgage servicing rights, at fair value	930,613	—	930,613
Residential mortgage loans held-for-investment in securitization trusts, at fair value	3,031,191	—	3,031,191
Residential mortgage loans held-for-sale, at fair	31,197	—	31,197
Cash and cash equivalents	539,367	142,391	396,976
Restricted cash	343,813	2,331	341,482
Other assets	557,155	27,847	556,766
<b>Total Assets</b>	<b>\$ 27,803,774</b>	<b>\$ 2,356,727</b>	<b>\$ 25,474,505</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Liabilities</b>			
Repurchase agreements	\$ 18,297,392	\$ 1,475,264	\$ 16,822,128
Collateralized borrowings in securitization trusts, at fair value	2,785,413	—	2,785,413
Federal Home Loan Bank advances	1,998,762	—	1,998,762
Revolving credit facilities	40,000	—	40,000
Convertible senior notes	282,543	—	282,543
Other liabilities	268,283	50,689	245,052
<b>Total liabilities</b>	<b>23,672,393</b>	<b>1,525,953</b>	<b>22,173,898</b>
<b>Total Stockholders' Equity</b>	<b>3,941,564</b>	<b>830,774</b>	<b>3,300,607</b>
<b>Noncontrolling interest</b>	<b>189,817</b>	<b>—</b>	<b>—</b>
<b>Total equity</b>	<b>4,131,381</b>	<b>830,774</b>	<b>3,300,607</b>
<b>Total Liabilities and Equity</b>	<b>\$ 27,803,774</b>	<b>\$ 2,356,727</b>	<b>\$ 25,474,505</b>
Common shares outstanding	174,489,356	43,235,103	174,489,356
Preferred stock liquidation preference	\$ 431,250	—	\$ 431,250
<b>Book Value</b>	<b>\$ 20.12</b>	<b>\$ 19.22</b>	<b>\$ 16.44</b>
<b>Debt-to-equity</b>	<b>5.0<sup>(1)</sup></b>	<b>1.8</b>	<b>5.8</b>

**PRO-FORMA BOOK VALUE  
OF \$16.44  
AT SEPT. 30, 2017**

- Debt-to-equity nominally increases with removal of lower levered CRE portfolio of Granite Point

Note: This unaudited pro forma balance sheet has been prepared for illustrative purposes only, and is not necessarily indicative of Two Harbors' financial condition and operating results that would have occurred if the distribution of Granite Point shares has been consummated as of September 30, 2017, nor is it necessarily indicative of the financial condition or results of operations that may be expected for any future period or date.  
 (1) Defined as total borrowings to fund RMBS, commercial real estate assets, MSR and Agency Derivatives, divided by total equity. The company's September 30, 2017 debt-to-equity ratio includes the consolidation of Granite Point's assets and liabilities. Excluding the noncontrolling interest from the Granite Point IPO, the company's debt-to-equity ratio as of September 30, 2017 would have been 5.8x.

# Diversified Financing Profile



## OPTIMIZING FINANCING STRUCTURE

### REPURCHASE AGREEMENTS

- Outstanding borrowings of \$18.3 billion with 25 active counterparties; 33 total counterparties
- Repo markets functioning efficiently for RMBS
- Repo balance includes the consolidation of Granite Point financing facilities

### FEDERAL HOME LOAN BANK OF DES MOINES

- Outstanding secured advances of \$2.0 billion
- Weighted average borrowing rate of 1.56%
- Anticipate secured advances to decline in future quarters

### FINANCING FOR MSR

- Outstanding borrowings of \$40.0 million under revolving credit facilities
- Additional available capacity of \$50.0 million as of September 30, 2017
- Continue to advance MSR financing discussions

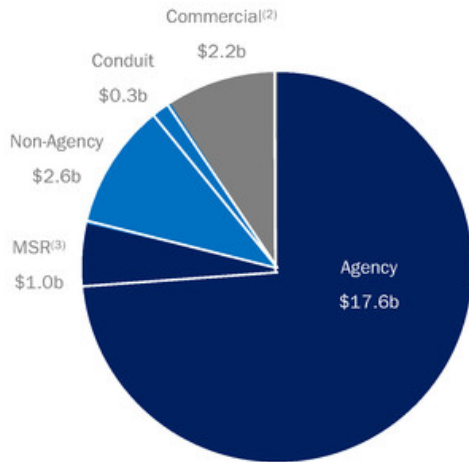
# Portfolio Composition



## OPPORTUNISTIC CAPITAL ALLOCATION

### PORTFOLIO COMPOSITION<sup>(1)</sup>

\$23.7 BILLION PORTFOLIO AS OF SEPTEMBER 30, 2017



Rates<sup>(4)</sup> \$18.6b
  Credit<sup>(5)</sup> \$2.9b
  Commercial<sup>(2)</sup> \$2.2b

### HISTORICAL CAPITAL ALLOCATION

	September 30, 2016	June 30, 2017	September 30, 2017
<b>Rates<sup>(4)</sup></b>	54%	54%	55%
<b>Credit<sup>(5)</sup></b>	31%	28%	29%
<b>Commercial<sup>(2)</sup></b>	15%	18%	16%

If Granite Point shares had been distributed on September 30, 2017, capital allocation to the Rates and Credit strategies would have been 66% and 34%, respectively.

(1) For additional detail on the portfolio, see Appendix slides 21-26.

(2) Commercial consists of the consolidated financial results of Granite Point and its subsidiaries, which assets include senior, mezzanine and B-note commercial real estate debt and related instruments.

(3) MSR includes Ginnie Mae buyout residential mortgage loans.

(4) Assets in "Rates" include Agency RMBS, Agency Derivatives, MSR and Ginnie Mae buyout residential mortgage loans.

(5) Assets in "Credit" include non-Agency securities, net economic interests in securitization trusts, prime jumbo residential mortgage loans and credit sensitive residential mortgage loans.



# Portfolio Performance



## DRIVING SUPERIOR PORTFOLIO PERFORMANCE

### Q3-2017 PERFORMANCE SUMMARY

#### RATES

- Added Agency pools early in the quarter
- Mortgage basis tightened and specified pools performed well
- Interest rate volatility remained muted

#### CREDIT

- Underlying residential credit environment continued to improve
- Realized attractive yields on our portfolio
- Price improvement in deeply discounted legacy non-Agency securities

### PORTFOLIO METRICS

Three Months Ended	June 30, 2017	September 30, 2017	Standalone TWO
<b>Annualized portfolio yield during the quarter</b>	<b>3.96%</b>	<b>3.90%</b>	<b>3.66%</b>
<b>Rates</b>			
Agency RMBS, Agency Derivatives and MSR	3.2%	3.1%	3.1%
<b>Credit</b>			
Non-Agency securities, Legacy <sup>(1)</sup>	8.5%	8.4%	8.4%
Non-Agency securities, New issue <sup>(1)</sup>	7.2%	6.6%	6.6%
Net economic interest in securitization trusts	11.0%	11.0%	11.0%
Residential mortgage loans held-for-sale	5.1%	5.1%	5.1%
<b>Commercial<sup>(2)</sup></b>	6.2%	6.4%	n/a
<b>Annualized cost of funds on average repurchase and advance balance during the quarter<sup>(3)</sup></b>	<b>1.60%</b>	<b>1.83%</b>	<b>1.68%</b>
<b>Annualized interest rate spread for aggregate portfolio during the quarter</b>	<b>2.36%</b>	<b>2.07%</b>	<b>1.98%</b>

(1) "Legacy" non-Agency securities includes non-Agency bonds issued up to and including 2009. "New issue" non-Agency securities includes bonds issued after 2009.

(2) Commercial consists of the consolidated financial results of Granite Point and its subsidiaries, which assets include senior, mezzanine and B-note commercial real estate debt and related instruments.

(3) Cost of funds includes interest spread expense associated with the portfolio's interest rate swaps.

## Rates Update



- Opportunity to capitalize on Fed's tapering of RMBS
- Pairing MSR with Agency RMBS results in a portfolio that has higher return potential with lower mortgage spread risk
  - Mitigates impact to book value in spread widening scenario
- Expect attractive investment opportunities in wider spread environment

Book Value Sensitivity to Mortgage Spreads<sup>(1)</sup>

Mortgage Spreads	Change in Agency RMBS and Mortgage Derivatives	Change in MSR	Total Overall Rates Strategy Change <sup>(2)</sup>
25 basis points wider	\$ (140)	\$ 44	\$ (96) <b>(2.9%)</b>
15 basis points wider	\$ (82)	\$ 27	\$ (55) <b>(1.7%)</b>
15 basis points tighter	\$ 75	\$ (31)	\$ 44 <b>1.3 %</b>
25 basis points tighter	\$ 120	\$ (53)	\$ 67 <b>2.0 %</b>

(1) Dollars in millions. The information presented in this table projects the potential impact on book value of instantaneous changes in mortgage spreads. Spread sensitivity is based on results from third party models in conjunction with inputs from our internal investment professionals. Actual results could differ materially from these estimates.

(2) Percentage shown is the expected change on a pro-forma capital base of approximately \$3.3 billion.





### RESIDENTIAL CREDIT TAILWINDS

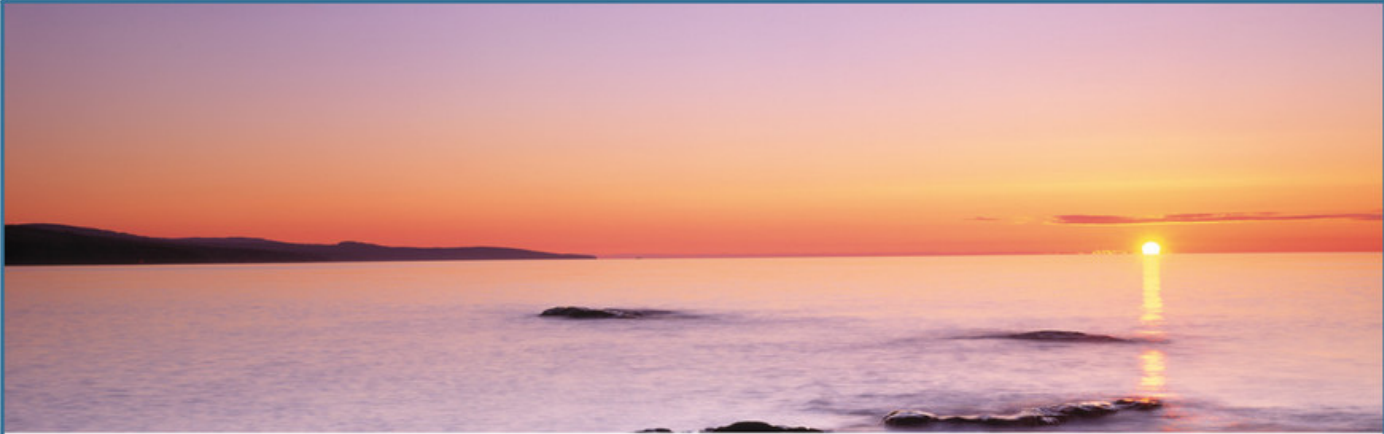
- Home prices continue to improve; CoreLogic Home Price Index up 7.0% on a rolling 12-month basis<sup>(1)</sup>
  - Supported by affordability, low housing supply and strong demand
- Believe future performance will remain strong, driven by increasing prepayments, lower delinquencies, defaults and severities

### PORTFOLIO SUMMARY

- Non-Agency securities holdings of \$2.6 billion; primarily positioned in deeply discounted legacy subprime non-Agency RMBS due to yield pick-up these assets can realize
- Strong total return opportunities in discounted legacy non-Agency securities
- Average legacy market price of ~\$77 allows ability to capture upside price appreciation<sup>(2)</sup>

(1) Source: CoreLogic Home Price Index rolling 12-month change as of September 2017.

(2) Weighted average market price utilized current face for weighting purposes. Please see slide 25 in the Appendix for more information on our legacy non-Agency securities portfolio.



## Appendix



**TWO HARBORS**  
Investment Corp.  
A Pine River Capital Managed Company



## Return on Book Value



Return on common book value Q3-2017	
(Per common share amounts, except for percentage)	
Book value at June 30, 2017	\$19.74
Book value at September 30, 2017	20.12
Increase in book value	0.38
Dividends declared in Q3-2017	0.52
Return on book value Q3-2017	\$0.90
Percent return on book value Q3-2017 <sup>(1)</sup>	4.6%
Return on common book value YTD-2017	
(Per common share amounts, except for percentage)	
Book value at December 31, 2016	\$19.56
Book value at September 30, 2017	20.12
Increase in book value	0.56
Dividends declared in YTD-2017	1.54
Return on book value YTD-2017	\$2.10
Percent return on book value YTD-2017 <sup>(2)</sup>	10.7%

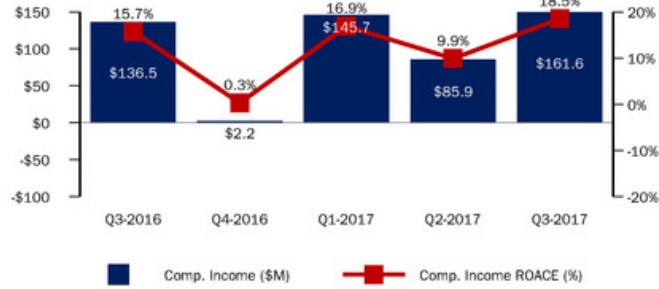
(1) Return on book value for the three-month period ended September 30, 2017 is defined as the increase in book value per common share from June 30, 2017 to September 30, 2017 of \$0.38 per common share, plus dividends declared of \$0.52 per common share, divided by June 30, 2017 book value of \$19.74 per common share.

(2) Return on book value for the nine-month period ended September 30, 2017 is defined as the increase in book value per common share from December 31, 2016 to September 30, 2017 of \$0.56 per common share, plus dividends declared of \$1.54 per common share, divided by December 31, 2016 book value of 19.56 per common share.

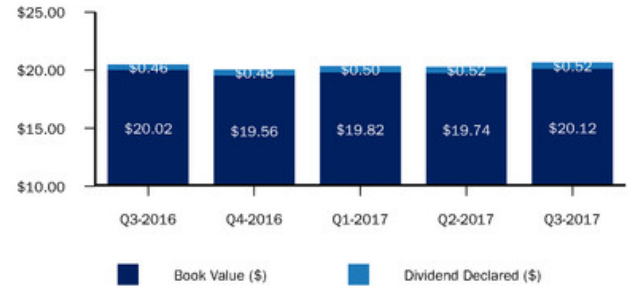
# Financial Performance



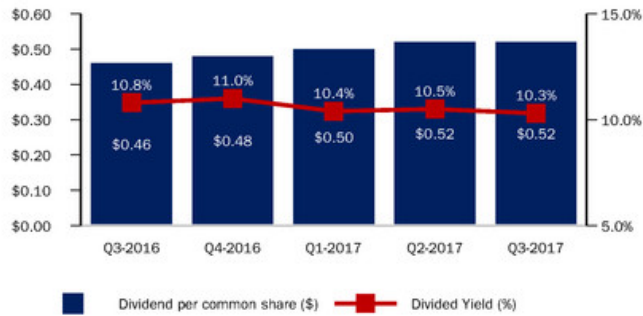
## COMPREHENSIVE INCOME



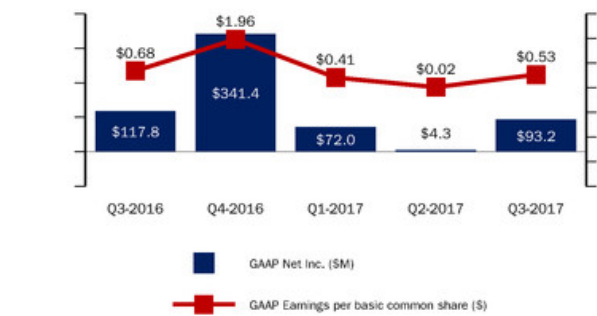
## BOOK VALUE AND DIVIDEND PER COMMON SHARE<sup>(1)</sup>



## DIVIDENDS<sup>(1)</sup>



## GAAP NET INCOME



(1) Historical dividends may not be indicative of future dividend distributions. The company ultimately distributes dividends based on its taxable income per common share, not GAAP earnings. The annualized dividend yield on the company's common stock is calculated based on the closing price of the last trading day of the relevant quarter.

## Q3-2017 Operating Performance



(In millions, except for per common share data)	Q3-2017				Total
	Core Earnings <sup>(1)</sup>	Realized Gains (Losses)	Unrealized MTM	Controlling Interest in Granite Point Net Income	
Interest income	\$195.6	\$—	\$—	\$30.9	\$226.5
Interest expense	99.0	—	—	12.5	111.5
Net interest income	96.6	—	—	18.4	115.0
Net other-than-temporary impairment losses	—	—	—	—	—
(Loss) gain on investment securities	—	(3.9)	9.5	—	5.6
(Loss) gain on interest rate swaps and swaptions	(0.4)	32.9	(32.7)	—	(0.2)
Gain (loss) on other derivative instruments	2.8	(19.3)	(2.5)	—	(19.0)
Servicing income	57.4	—	—	—	57.4
(Loss) gain on servicing asset	(39.4)	(0.5)	10.7	—	(29.2)
Gain on residential mortgage loans held-for-sale	—	0.1	0.3	—	0.4
Dividend income on investment in Granite Point	10.7	—	—	—	n/a
Other income (loss)	1.2	(1.7)	8.6	—	8.1
Total other income (loss)	32.3	7.6	(6.1)	—	23.1
Management fees & other operating expenses	28.8	3.0	—	6.9	38.7
Net income (loss) before income taxes	100.1	4.6	(6.1)	11.5	99.4
Income tax expense (benefit)	2.0	9.9	(17.3)	—	(5.4)
<b>Net income (loss)</b>	<b>98.1</b>	<b>(5.3)</b>	<b>11.2</b>	<b>11.5</b>	<b>104.8</b>
Net income attributable to noncontrolling interest	—	—	—	2.7	2.7
<b>Net income (loss) attributable to Two Harbors</b>	<b>98.1</b>	<b>(5.3)</b>	<b>11.2</b>	<b>8.8</b>	<b>102.1</b>
Dividends on preferred stock	8.9	—	—	—	8.9
<b>Net income (loss) attributable to common stockholders</b>	<b>\$89.2</b>	<b>(\$5.3)</b>	<b>\$11.2</b>	<b>\$8.8</b>	<b>\$93.2</b>
Weighted average earnings per basic common share	\$0.51	(\$0.04)	\$0.06	n/a	\$ 0.53

(1) Core Earnings is a non-GAAP measure. Please see Appendix slide 20 of this presentation for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.

## Q2-2017 Operating Performance



(In millions, except for per common share data)	Q2-2017			
	Core Earnings <sup>(1)</sup>	Realized Gains (Losses)	Unrealized MTM	Total
Interest income	\$208.6	\$—	\$—	\$208.6
Interest expense	90.8	—	—	90.8
Net interest income	117.8	—	—	117.8
Net other-than-temporary impairment losses	—	—	(0.4)	(0.4)
Gain (loss) on investment securities	—	33.3	(2.1)	31.2
Loss on interest rate swaps and swaptions	(2.6)	(30.1)	(44.1)	(76.8)
Gain (loss) on other derivative instruments	3.3	(47.6)	24.7	(19.6)
Servicing income	51.3	—	—	51.3
Loss on servicing asset	(31.9)	(0.6)	(14.1)	(46.6)
Gain on residential mortgage loans held-for-sale	—	0.2	0.1	0.3
Other income (loss)	1.4	(1.0)	2.5	2.9
Total other income (loss)	21.5	(45.8)	(33.4)	(57.7)
Management fees & other operating expenses	36.9	5.8	—	42.7
Net income (loss) before income taxes	102.4	(51.6)	(33.8)	17.4
Income tax expense (benefit)	0.5	(1.3)	9.5	8.7
<b>Net income (loss)</b>	<b>101.9</b>	<b>(50.3)</b>	<b>(43.3)</b>	<b>8.7</b>
Net income attributable to noncontrolling interest	0.1	—	—	0.1
<b>Net income (loss) attributable to Two Harbors</b>	<b>101.8</b>	<b>(50.3)</b>	<b>(43.3)</b>	<b>8.6</b>
Dividends on preferred stock	4.3	—	—	4.3
<b>Net income (loss) attributable to common stockholders</b>	<b>\$97.5</b>	<b>(\$50.3)</b>	<b>(\$43.3)</b>	<b>\$ 4.3</b>
Weighted average earnings per basic common share	\$0.56	(\$0.29)	(\$0.25)	\$0.02

(1) Core Earnings is a non-GAAP measure. Please see Appendix slide 20 of this presentation for a definition of Core Earnings and a reconciliation of GAAP to non-GAAP financial information.



# GAAP to Core Earnings Reconciliation<sup>(1)</sup>



Reconciliation of GAAP to non-GAAP Information (In thousands, except for per common share data)	Three Months June 30, 2017	Three Months Ended September 30, 2017
Reconciliation of Comprehensive income to Core Earnings:		
<b>Comprehensive income</b>	<b>\$85,959</b>	<b>\$161,601</b>
Adjustment for other comprehensive income attributable to common stockholders:		
Unrealized gains on available-for-sale securities attributable to common stockholders	(81,626)	(68,425)
<b>Net income attributable to common stockholders</b>	<b>\$4,333</b>	<b>\$93,176</b>
Adjustments for non-core earnings:		
(Gain) loss on sale of securities and residential mortgage loans, net of tax	(23,258)	2,168
Unrealized loss (gain) on securities and residential mortgage loans held-for-sale, net of tax	2,008	(9,752)
Other-than-temporary impairment loss	429	—
Unrealized losses on interest rate swaps and swaptions hedging interest rate exposure (or duration), net of tax	43,121	11,340
Realized loss (gain) on termination or expiration of swaps and swaptions, net of tax	35,358	(14,563)
Losses on other derivative instruments, net of tax	14,497	14,578
Realized and unrealized gains on financing securitizations, net of tax	(1,408)	(6,835)
Realized and unrealized loss (gain) on mortgage servicing rights, net of tax	16,600	(5,864)
Change in servicing reserves, net of tax	(16)	(315)
Non-cash equity compensation expense <sup>(2)</sup>	3,682	3,917
Tax valuation allowance	(11)	(57)
Transaction expenses associated with the IPO of Granite Point	2,193	—
Adjustments for Granite Point income to dividends on Granite Point shares:		
Controlling interest in GPMT core earnings for the three months ended September 30, 2017	—	(9,273)
TWO's share of GPMT dividends declared during the three months ended September 30, 2017	—	10,658
<b>Core Earnings attributable to common stockholders</b>	<b>\$97,528</b>	<b>\$89,178</b> <sup>(3)</sup>
Weighted average basic common shares outstanding	174,473,168	174,488,296
Core Earnings per weighted average basic common share outstanding	\$0.56	\$0.51

(1) Core Earnings is a non-U.S. GAAP measure that we define as comprehensive income attributable to common stockholders, excluding "realized and unrealized gains and losses" (impairment losses, realized and unrealized gains or losses on the aggregate portfolio, reserve expense for representation and warranty obligations on MSR, certain upfront costs related to securitization transactions, non-cash compensation expense related to restricted common stock, restructuring charges and transaction costs related to Granite Point's initial public offering). As defined, Core Earnings includes interest income or expense and premium income or loss on derivative instruments and servicing income, net of estimated amortization on MSR. We believe the presentation of Core Earnings provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer REITs.

(2) This non-cash equity compensation expense was included in Core Earnings for periods ending prior to March 31, 2017.

(3) For the three months ended September 30, 2017, Core Earnings excludes our controlling interest in Granite Point's Core Earnings and includes our share of Granite Point's declared dividend. We believe this presentation is the most accurate reflection of our incoming cash associated with holding shares of Granite Point common stock and assists with the understanding of the forward-looking financial presentation of the company.



# Rates: Agency RMBS Metrics

## AGENCY PORTFOLIO YIELDS AND METRICS

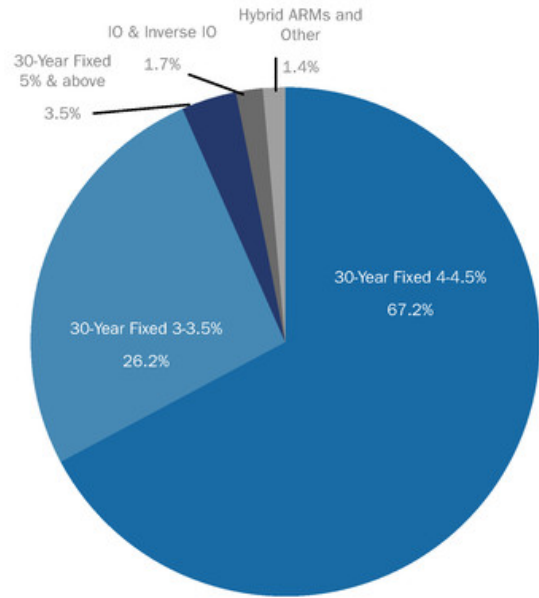
Portfolio Yield	Realized Q2-2017	At June 30, 2017	Realized Q3-2017	At September 30, 2017
Agency yield	3.1%	3.0%	3.0%	3.0%
Repo and FHLB costs	1.2%	1.3%	1.4%	1.5%
Swap costs	0.2%	—%	0.1%	(0.1%)
Net interest spread	1.7%	1.7%	1.5%	1.6%

Portfolio Metrics	Q2-2017	Q3-2017
Weighted average 3-month CPR <sup>(1)</sup>	8.0%	8.0%
Weighted average cost basis <sup>(2)</sup>	\$106.6	\$106.6

## AGENCY RMBS CPR<sup>(1)</sup>



## AGENCY PORTFOLIO COMPOSITION



(1) Agency weighted average 3-month Constant Prepayment Rate (CPR) includes IIOs (or Agency Derivatives).

(2) Weighted average cost basis includes RMBS principal and interest securities only. Average purchase price utilized carrying value for weighting purposes.



## Rates: Agency RMBS



As of September 30, 2017	Par Value (\$M)	Market Value (\$M)	% Prepay Protected <sup>(1)</sup>	Amortized Cost Basis (\$M)	Weighted Average Coupon	Weighted Average Age (Months)
<b>30-Year fixed</b>						
3.0-3.5%	\$4,466	\$4,623	76.1%	\$4,665	3.5%	12
4.0-4.5%	11,045	11,860	97.6%	11,820	4.2%	17
≥ 5.0%	552	616	86.4%	599	5.4%	76
	16,063	17,099	91.3%	17,084	4.1%	18
<b>Hybrid ARMs</b>	23	25	—%	24	4.9%	163
<b>Other</b>	224	223	0.7%	216	4.6%	148
<b>IOs and IIOs</b>	3,615	309 <sup>(2)</sup>	—%	320	3.2%	102
<b>Total</b>	<b>\$19,925</b>	<b>\$17,656</b>	<b>88.5%</b>	<b>\$17,644</b>		

(1) Includes securities with implicit or explicit protection including lower loan balances (securities collateralized by loans less than or equal to \$175K of initial principal balance), higher LTVs (securities collateralized by loans with greater than or equal to 80% LTV), certain geographic concentrations and lower FICO scores.

(2) Represents market value of \$208.0 million of IOs and \$101.3 million of Agency Derivatives.

## Rates: Mortgage Servicing Rights<sup>(1)</sup>



	As of June 30, 2017	As of September 30, 2017
<b>Fair value (\$M)</b>	\$898.0	\$930.6
<b>Unpaid principal balance (\$M)</b>	\$84,814.2	\$88,789.8
<b>Weighted average coupon</b>	3.9%	3.9%
<b>Original FICO score<sup>(2)</sup></b>	754	753
<b>Original LTV</b>	73%	73%
<b>60+ day delinquencies</b>	0.2%	0.3%
<b>Net servicing spread</b>	25.4 basis points	25.4 basis points
<b>Vintage:</b>		
Pre-2009	0.4%	0.4%
2009-2012	16.8%	15.4%
Post 2012	82.8%	84.2%

(1) Excludes residential mortgage loans held-for-investment in securitization trusts for which the company is the named servicing administrator.

(2) FICO represents a mortgage industry accepted credit score of a borrower.

# Credit: Non-Agency Securities Metrics



## NON-AGENCY PORTFOLIO YIELDS AND METRICS

Portfolio Yield	Realized Q2-2017	At June 30, 2017	Realized Q3-2017	At September 30, 2017
Non-Agency yield	8.4%	8.2%	8.1%	7.7%
Repo and FHLB costs	2.9%	2.9%	3.0%	3.0%
Swap costs	0.1%	—%	—%	—%
Net interest spread	5.4%	5.3%	5.1%	4.7%

## LEGACY NON-AGENCY PORTFOLIO COMPOSITION

Non-Agency: Loan Type	June 30, 2017	September 30, 2017
Sub-prime	79%	79%
Option-ARM	11%	10%
Prime	2%	2%
Alt-A	8%	9%
<b>Portfolio Metrics</b>	<b>Q2-2017</b>	<b>Q3-2017</b>
Weighted average 3-month CPR	6.2%	6.4%
Weighted average cost basis <sup>(1)</sup>	\$60.5	\$60.0

## LEGACY NON-AGENCY CPR



(1) Weighted average cost basis includes legacy non-Agency principal and interest securities only. Average purchase price utilized carrying value for weighting purposes. If current face were utilized for weighting purposes, total legacy non-Agency securities excluding the company's non-Agency interest-only portfolio would have been \$57.40 at September 30, 2017.

## Credit: Legacy Non-Agency Securities



As of September 30, 2017	Senior Bonds	Mezzanine Bonds	Total P&I
<b>Portfolio characteristics:</b>			
Carrying value (\$M)	\$1,558.4	\$752.8	\$2,311.2
% of non-Agency portfolio	67.4%	32.6%	100.0%
Average purchase price <sup>(1)</sup>	\$57.38	\$65.30	\$59.96
Average coupon	2.7%	2.0%	2.5%
Weighted average market price <sup>(2)</sup>	\$76.97	\$77.21	\$77.05
<b>Collateral attributes:</b>			
Average loan age (months)	134	142	137
Average loan size (\$K)	\$369	\$358	\$366
Average original Loan-to-Value	69.8%	69.1%	69.6%
Average original FICO <sup>(3)</sup>	634	574	615
<b>Current performance:</b>			
60+ day delinquencies	22.8%	20.0%	21.9%
Average credit enhancement <sup>(4)</sup>	8.2%	15.8%	10.7%
3-Month CPR <sup>(5)</sup>	5.6%	8.0%	6.4%

(1) Average purchase price utilized carrying value for weighting purposes. If current face were utilized for weighting purposes, the average purchase price for senior, mezzanine and total legacy non-Agency securities, excluding our non-Agency interest-only portfolio, would have been \$54.87, \$62.66 and \$57.40, respectively.

(2) Weighted average market price utilized current face for weighting purposes.

(3) FICO represents a mortgage industry accepted credit score of a borrower.

(4) Average credit enhancement remaining on our legacy non-Agency portfolio, which is the average amount of protection available to absorb future credit losses due to defaults on the underlying collateral.

(5) 3-Month CPR is reflective of the prepayment speed on the underlying securitization; however, it does not necessarily indicate the proceeds received on our investment tranche. Proceeds received for each security are dependent on the position of the individual security within the structure of each deal.

# Granite Point's Commercial Real Estate Portfolio<sup>(1)</sup>



\$ in millions	Type	Origination Date	Principal Balance	Book Value	Cash Coupon <sup>(2)</sup>	Yield <sup>(3)</sup>	Original Term (Years)	State	Property Type	Initial LTV <sup>(4)</sup>	Stabilized LTV <sup>(5)</sup>
Asset 1	Senior	12/15	\$120.0	\$120.0	L + 4.20%	L + 4.43%	4	LA	Mixed-Use	65.5%	60.0%
Asset 2	Senior	09/17	107.5	105.8	L + 4.45%	L + 4.90%	3	CT	Office	62.9%	58.9%
Asset 3	Senior	09/15	105.0	105.0	L + 3.42%	L + 3.79%	3	CA	Retail	70.9%	66.9%
Asset 4	Senior	07/16	100.2	99.1	L + 4.45%	L + 4.99%	4	Various	Office	62.8%	61.5%
Asset 5	Senior	04/16	82.0	81.5	L + 4.75%	L + 5.44%	3	NY	Industrial	75.9%	55.4%
Asset 6	Senior	11/15	78.3	78.3	L + 4.20%	L + 4.67%	3	NY	Office	66.4%	68.7%
Asset 7	Senior	10/16	76.1	75.5	L + 4.37%	L + 4.83%	4	NC	Office	72.4%	68.1%
Asset 8	Senior	05/17	68.7	67.7	L + 4.10%	L + 4.82%	4	MA	Office	71.3%	71.5%
Asset 9	Senior	12/16	62.3	60.8	L + 4.11%	L + 4.87%	4	FL	Office	73.3%	63.2%
Asset 10	Senior	06/16	51.8	51.5	L + 4.49%	L + 4.93%	4	HI	Retail	76.2%	57.4%
Asset 11	Senior	01/17	52.0	51.4	L + 4.75%	L + 5.24%	4	SC	Office	67.6%	67.1%
Asset 12	Senior	09/17	51.5	50.8	L + 4.38%	L + 4.78%	3	NY	Industrial	68.7%	72.0%
Asset 13	Senior	12/15	48.1	48.1	L + 4.65%	L + 4.87%	4	PA	Office	74.5%	67.5%
Asset 14	Mezzanine	03/15	45.9	45.9	L + 6.75%	L + 7.61%	5	Various	Hotel	70.3%	63.5%
Asset 15	Senior	06/17	45.0	44.4	L + 4.50%	L + 5.24%	3	CA	Hotel	54.7%	48.6%
Assets 16-57	Various	Various	1,094.9	1,085.6	L + 4.85%	L + 5.45%	3	Various	Various	71.0%	65.4%
<b>Total/Weighted Average</b>			<b>\$ 2,189.3</b>	<b>\$ 2,171.4</b>	<b>L + 4.62%</b>	<b>L + 5.18%</b>	<b>4</b>			<b>69.8%</b>	<b>64.3%</b>

(1) Due to the company's controlling ownership interest in Granite Point, the company consolidates Granite Point on its financial statements and reflects noncontrolling interest for the portion of equity and comprehensive income not attributable to the company.

(2) Cash coupon does not include origination or exit fees. Weighted average cash coupon excludes fixed rate loans.

(3) Yield includes net origination fees and exit fees, but does not include future fundings, and is expressed as a monthly equivalent yield. Weighted average yield excludes fixed rate loans.

(4) Initial LTV considers "as is" value (as determined in conformance with the Uniform Standards of Professional Appraisal Practice, or USPAP) of the underlying property or properties, as set forth in the original appraisal.

(5) Stabilized LTV considers the "as stabilized" value (as determined in conformance with USPAP) of the underlying property or properties, as set forth in the original appraisal. "As stabilized" value may be based on certain assumptions, such as future construction completion, projected re-tenanting, payment of tenant improvement, leasing commissions allowances or free or abated rent periods, or increased tenant occupancies.

# Financing



\$ in millions						
Outstanding Borrowings and Maturities <sup>(1)</sup>	Repurchase Agreements	FHLB Advances	Revolving Credit Facilities	Convertible Notes	Total Outstanding Borrowings	Percent (%)
Within 30 days	\$ 3,167.5	\$ —	\$ —	\$ —	\$ 3,167.5	15.4%
30 to 59 days	2,911.8	—	—	—	2,911.8	14.1%
60 to 89 days	—	—	20.0	—	20.0	0.1%
90 to 119 days	3,298.6	—	—	—	3,298.6	16.0%
120 to 364 days	7,478.6	—	20.0	—	7,498.6	36.4%
One to three years	1,440.9	815.0	—	—	2,255.9	10.9%
Three to five years	—	—	—	282.5	282.5	1.4%
Ten years and over <sup>(2)</sup>	—	1,183.8	—	—	1,183.8	5.7%
	\$ 18,297.4	\$ 1,998.8	\$ 40.0	\$ 282.5	\$ 20,618.7	100.0%
Collateral Pledged for Borrowings <sup>(3)</sup>	Repurchase Agreements	FHLB Advances	Revolving Credit Facilities <sup>(4)</sup>	Convertible Notes	Total Collateral Pledged	Percent (%)
Available-for-sale securities, at fair value	\$ 17,940.1	\$ 2,048.9	\$ —	n/a	\$ 19,989.0	88.8%
Derivative assets, at fair value	101.2	—	—	n/a	101.2	0.5%
Commercial real estate assets	1,997.1	33.6	—	n/a	2,030.7	9.0%
Mortgage servicing rights, at fair value	—	—	160.6	n/a	160.6	0.7%
Net economic interests in consolidated securitization trusts	224.4	2.1	—	n/a	226.5	1.0%
	\$ 20,262.8	\$ 2,084.6	\$ 160.6	n/a	\$ 22,508.0	100.0%

- (1) Weighted average of 1.5 years to maturity.  
(2) Includes FHLB advances of \$1.2 billion with original maturities of 20 years.  
(3) Excludes FHLB membership and activity stock totaling \$85.2 million.  
(4) Revolving credit facilities over-collateralized due to operational considerations.

# Interest Rate Swaps



Maturities	Notional Amounts (\$B) <sup>(1)</sup>	Average Fixed Pay Rate <sup>(2)</sup>	Average Receive Rate <sup>(2)</sup>	Average Maturity Years <sup>(2)</sup>
<b>Payers</b>				
2017	\$0.9	0.721%	1.322%	0.2
2018	4.3	1.155%	1.314%	0.8
2019	1.0	1.524%	1.313%	1.8
2020	1.6	1.542%	1.311%	3.0
2021 and after	7.8	1.793%	1.321%	5.9
	\$15.6	1.509%	1.317%	3.6
Maturities	Notional Amounts (\$B)	Average Pay Rate	Average Fixed Receive Rate	Average Maturity (Years)
<b>Receivers</b>				
2019	0.5	1.314%	1.582%	1.9
2020	0.2	1.312%	1.642%	2.8
2021 and after	3.7	1.316%	2.187%	7.2
	\$4.4	1.316%	2.093%	6.4

(1) Notional amount includes \$200.0 million in forward starting interest rate swaps as of September 30, 2017.

(2) Weighted averages exclude forward starting interest rate swaps. As of September 30, 2017, the weighted average fixed pay rate on interest rate swaps starting in 2017 was 2.7%.



## Interest Rate Swaptions



Option					Underlying Swap			
Swaption	Expiration	Cost (\$M)	Fair Value (\$M)	Average Months to Expiration	Notional Amount (\$M)	Average Pay Rate	Average Receive Rate	Average Term (Years)
Purchase Contracts:								
Payer	<6 Months	\$9.3	\$6.3	3.9	\$3,225	2.25%	3M LIBOR	5.0
Total Payer		\$9.3	\$6.3	3.9	\$3,225	2.25%	3M LIBOR	5.0
Receiver	<6 Months	\$17.6	\$7.7	2.3	\$4,570	3M LIBOR	1.96%	8.0
Receiver	≥6 Months	—	4.5	7.8	250	3M LIBOR	2.35%	10.0
Total Receiver		\$17.6	\$12.2	3.1	\$4,820	3M LIBOR	1.98%	8.1
Sale Contracts:								
Payer	<6 Months	\$—	\$—	0.4	(\$600)	2.42%	3M LIBOR	5.0
Total Payer		\$—	\$—	0.4	(\$600)	2.42%	3M LIBOR	5.0
Receiver	<6 Months	(\$9.3)	(\$5.3)	3.8	(\$4,006)	3M LIBOR	1.72%	5.0
Receiver	≥6 Months	(1.4)	(3.8)	7.8	(625)	3M LIBOR	1.95%	10.0
Total Receiver		(\$10.7)	(\$9.1)	4.3	(\$4,631)	3M LIBOR	1.75%	5.7





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